
Global Business Operations

20+ years' success leading Construction and Business Development innovation across Asia

Dynamic Leadership and Management Professional with a talent for clarifying complex corporate strategies. Expert Business Executive, able to collaborate cross culturally and build consensus across multiple organizational levels. Proven success defining business solutions for entities across the UK and Asia markets.

Highlights of Expertise

- Strategic Business Planning
- Project Management and Accounting
- International Contract Development
- Corporate Strategy and Implementation
- Team Leadership and HR Initiatives
- Global Construction and Operations
- Market Penetration and Business Launch
- Cost Consultancy and Quantity Surveying

Career Experience

Arcadis

Championed Arcadis NV, an exceptional Design and Consultancy Firm with control of Natural and Built assets.

SENIOR DIRECTOR (2018 to Present)

Serve temporary roles as Country Head for Philippines.

ASIA BOARD MEMBER (2015 to 2018)

Oversaw performance of 5,000 local employees for an enterprise with a 3-billion-euro turnover and 27,000 staff worldwide.

REGIONAL LEADER – ARCADIS EAST ASIA & INDIA (2015 to 2018)

Led operations across 12 offices throughout India, Vietnam, Thailand, Korea, and the Philippines. Formulated opportunities for diversification to systematically strategize development tactics.

HEAD OF BUILDING SOLUTIONS (2015 - 2018)

Provided ongoing support to drive global business lines and a dynamic base of client projects, which encompassed office, retail, hotel, leisure, residential, education and civil engineering structures. Produced media publications and knowledge articles through Asia's main newspapers and property/building portals.

HEAD OF ASIA WATER (2014 – 2016)

Fully established the Arcadis Water Consultancy in Asia and led the opening of a new company that has gone on to be a leader in a number of key water markets.

DAVIS LANGDON & SEAH - INTERNATIONAL PARTNER (1994 to 2015)

Developed the Philippines Office and multi-disciplined consultancy services. Instrumental in the comprehensive oversight of 3,500 personnel and the success of an emerging enterprise.

- ◆ Spearheaded performance enhancements, which led to a successful merger with Arcadis in 2012.
- ◆ Implemented outsourcing capabilities and oversaw countrywide governance and Human Resources following the merger.

Davis Langdon and Seah Philippines Inc., Manila

Initiated the development of the Project Management business line and the Environmental Consultancy business line.

PRESIDENT – PHILIPPINES OPERATIONS (2003 to 2014)

Pioneered expansion by producing Environmental Consultancy and Development Management service offerings. Directed financial reporting and Human Resource functions, while implementing statutory requirements.

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Executed exceptional Cost Consultancy, Project Management, Environmental, Water/Offshore and Outsource Consultancy in the country and worldwide.

- ◆ Provided Environmental and Cost Consultancy for the greenest office building worldwide in 2014 as voted for by Engineering News-Record, New York.
- ◆ Optimize internal controls, which warranted the establishment of a Regional Headquarters as well as an Enterprise Zone Authority entity, both of which entailed unique federal tax vehicles and incentives.
- ◆ Co-constructed entire business from a staff of 135, to +350 personnel.

VICE PRESIDENT (1994 to 2003)

Delivered consultancy on a wide range of leading developments, including infrastructure, retail, high rise residential, hotels, and offices.

- ◆ Developed a new Cost Consultancy business in the Philippines, pitched concept to a key market leader, and expanded workforce to 135 personnel.
- ◆ Expert witness on a number of significant disputes at arbitration.
- ◆ Author of the Form of Contract for use in the Philippines, now an industry standard.

Additional experience as Group Surveyor for Bernard Sunley/A Lonrho Company (1986 to 1994); Senior Quantity Surveyor for Hassan Ali Bin Ali (1984 to 1986); Quantity Surveyor for Norwest Holst (1981 to 1984); and Quantity Surveyor for Y J Lovell (1977 to 1981).

Education & Credentials

Chartered Institute of Building Part 1, ONC and HNC Building

Buckinghamshire New University

Chartered Institute of Building Part 2

Oxford Brookes University

Diploma in Surveying & Diploma in Arbitration

College of Estate Management

Professional Associations

- RICS Philippines - Chairman of the Working Committee (2005 to 2018)
- CIOB Ambassador for the Philippines (2006 to 2016)

Affiliations

- British School Manila Board of Governors (2004 to Present)
- Fellow Royal Institution of Chartered Surveyors (1996 to Present)
- Member Chartered Institute of Arbitrators (1994 to Present)
- Fellow Chartered Institute of Building (1982 to Present)